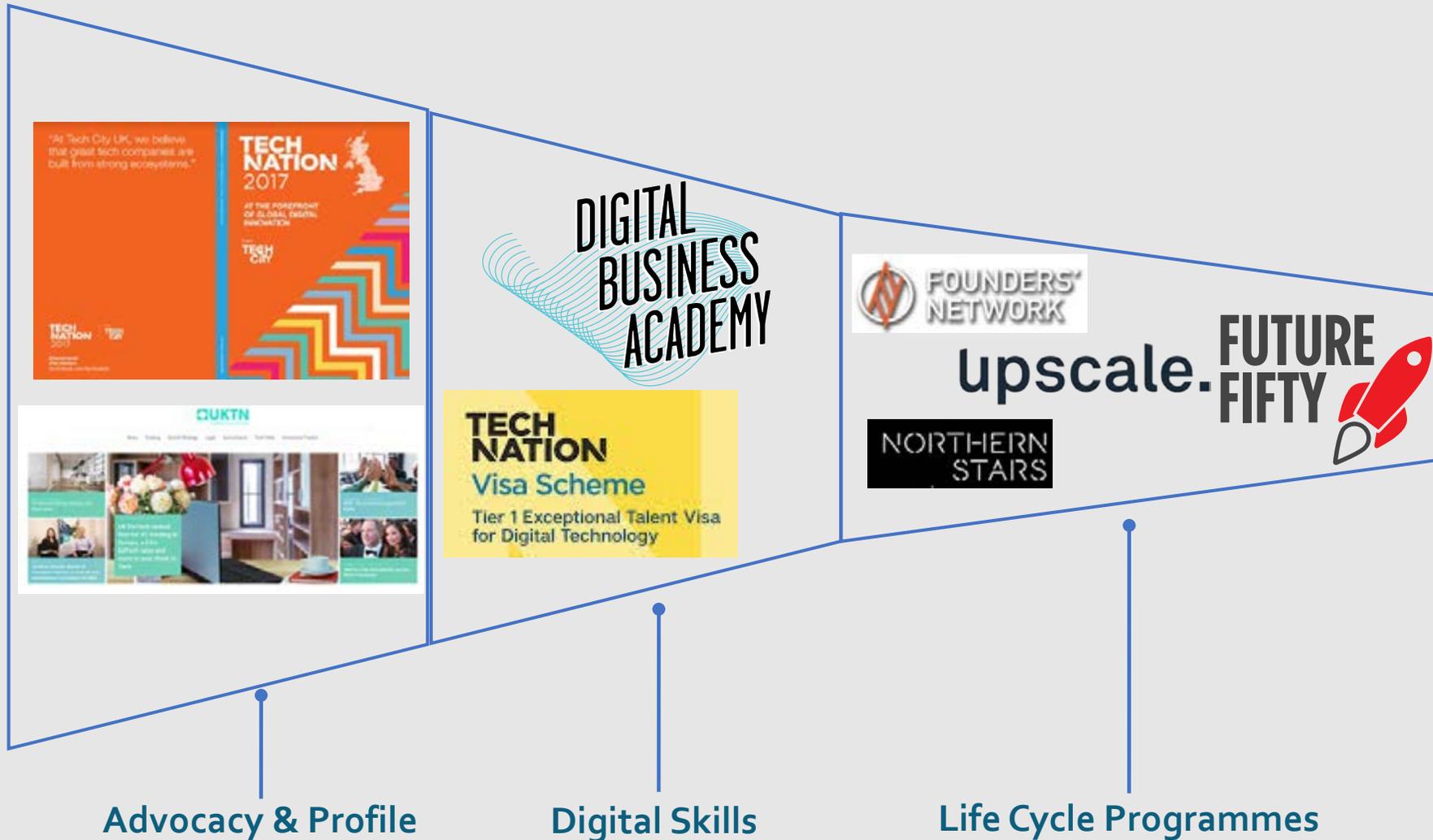


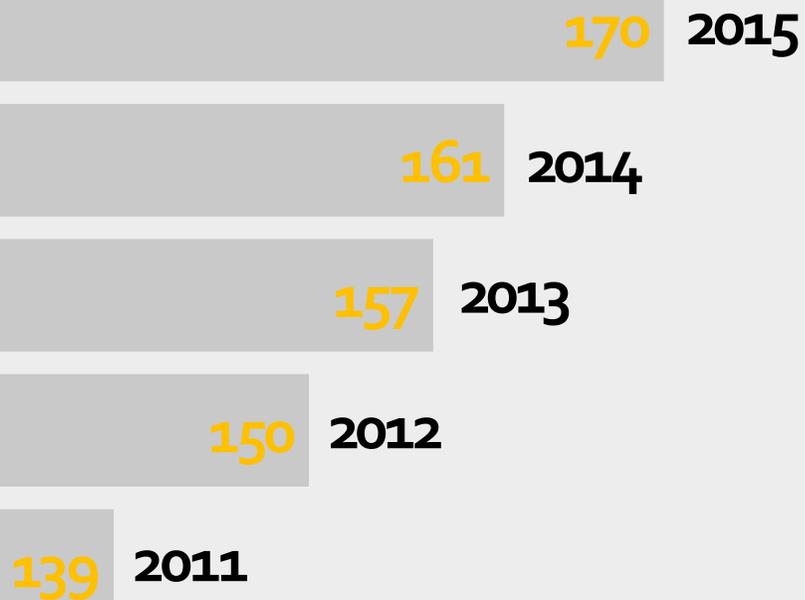
AT TECH CITY UK, WE ARE BUILDING A SUSTAINABLE AND AMBITIOUS TECH ECOSYSTEM



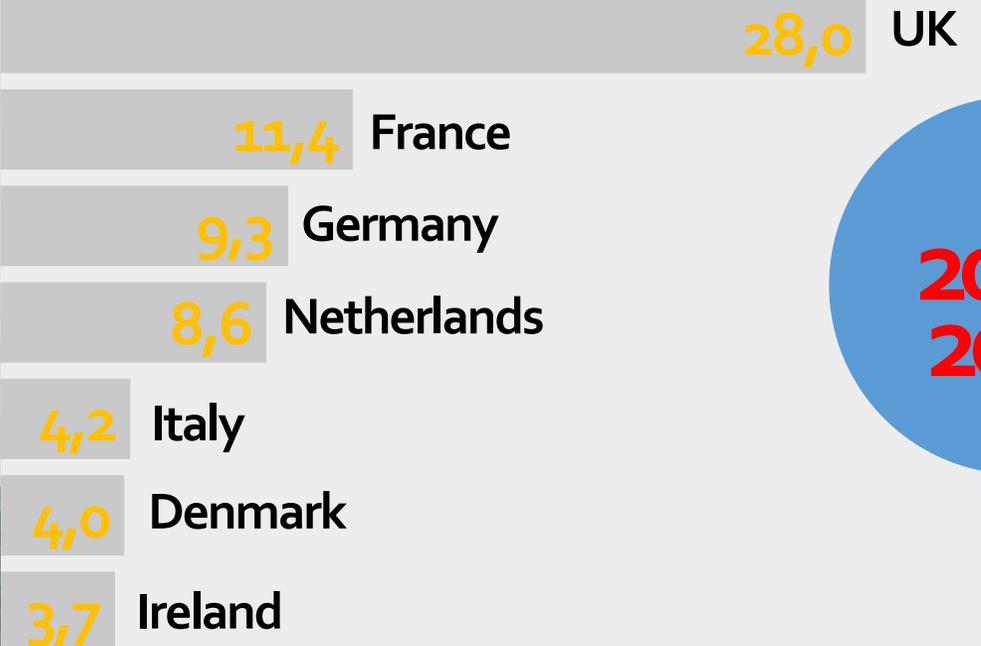
UK DIGITAL TECH IS GROWING X2 THE RATE OF THE WIDER ECONOMY, ATTRACTING INVESTMENT



UK Digital Tech turnover (£bn)



UK Digital Tech Investment (£bn)



2011-
2016

#TechNation

London is the Digital capital of Europe

£56bn

TURNOVER IN 2016

£13bn

TECH INVESTMENT
IN LAST 5 YEARS
2011-2016

300K+

DIGITAL TECH JOBS

**60
mins**

1 TECH COMPANY
CREATED

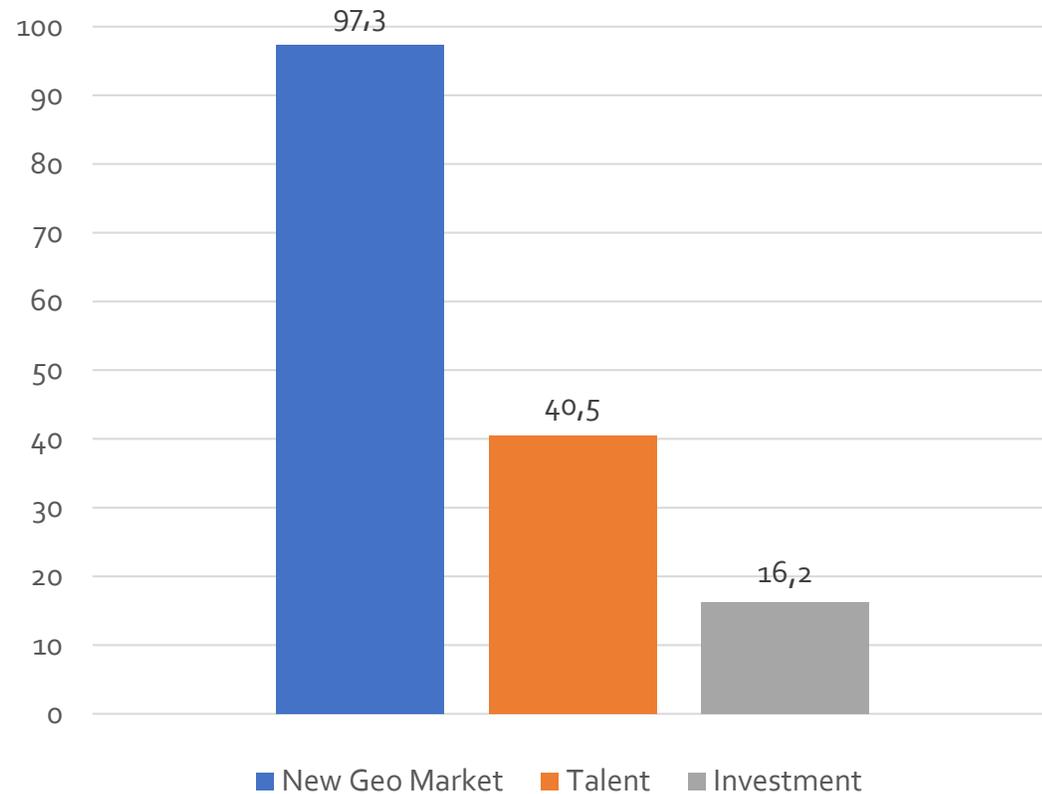
#TechNation

Global Startup
Ranking 2017
(Startup
Genome)

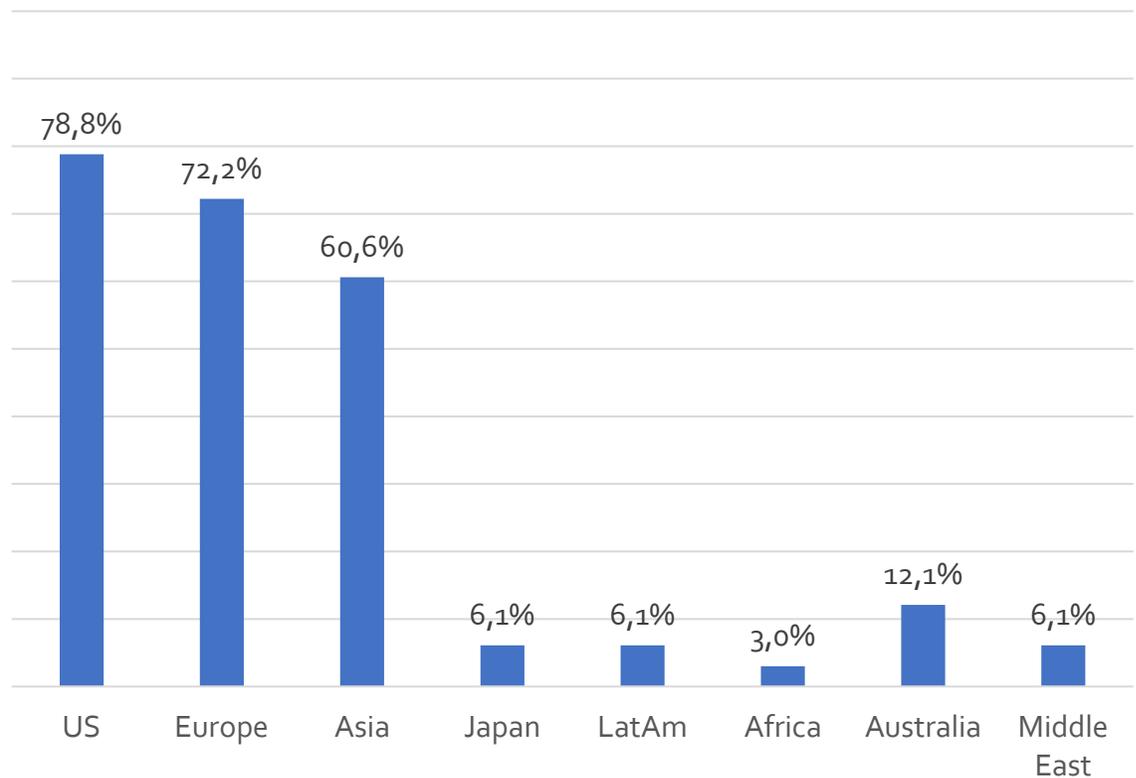
	Ranking		Performance	Funding	Market Reach	Talent	Startup Experience	Growth Index
Silicon Valley	1	0	1	1	1	2	1	4.2
New York City	2	0	3	2	3	7	4	4.5
London	3	▲ 3	4	4	2	10	5	4.8
Beijing	4	NEW	2	5	19	8	2	4.4
Boston	5	▼ 1	6	6	12	4	3	4.0
Tel Aviv	6	▼ 1	9	8	4	11	7	4.5
Berlin	7	▲ 2	7	9	6	5	10	4.6
Shanghai	8	NEW	8	3	10	9	13	5.5
Los Angeles	9	▼ 6	5	7	15	14	11	4.2
Seattle	10	▼ 2	12	13	14	3	6	4.5
Paris	11	0	14	14	9	16	8	4.2
Singapore	12	▼ 2	16	16	11	1	20	4.6
Austin	13	0	15	11	18	6	9	4.3
Stockholm	14	NEW	17	20	8	18	12	5.3
Vancouver	15	▲ 3	19	19	7	15	15	4.3
Toronto	16	▲ 1	18	12	5	20	18	4.7
Sydney	17	▼ 1	20	10	13	12	17	6.3
Chicago	18	▼ 11	13	15	20	13	14	3.9
Amsterdam	19	0	10	17	17	19	16	4.8
Bangalore	20	▼ 5	11	18	16	17	19	4.7

UK Scale-ups – Drivers for expansion

Key drivers for expansion



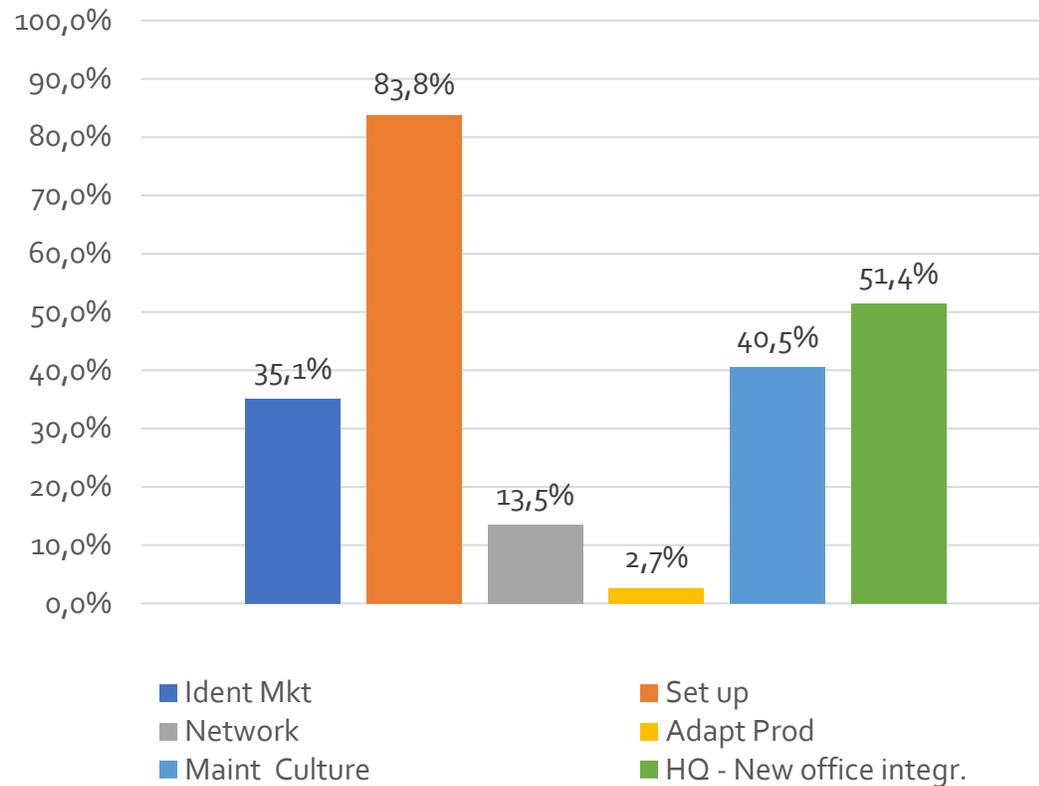
Where they want to expand to



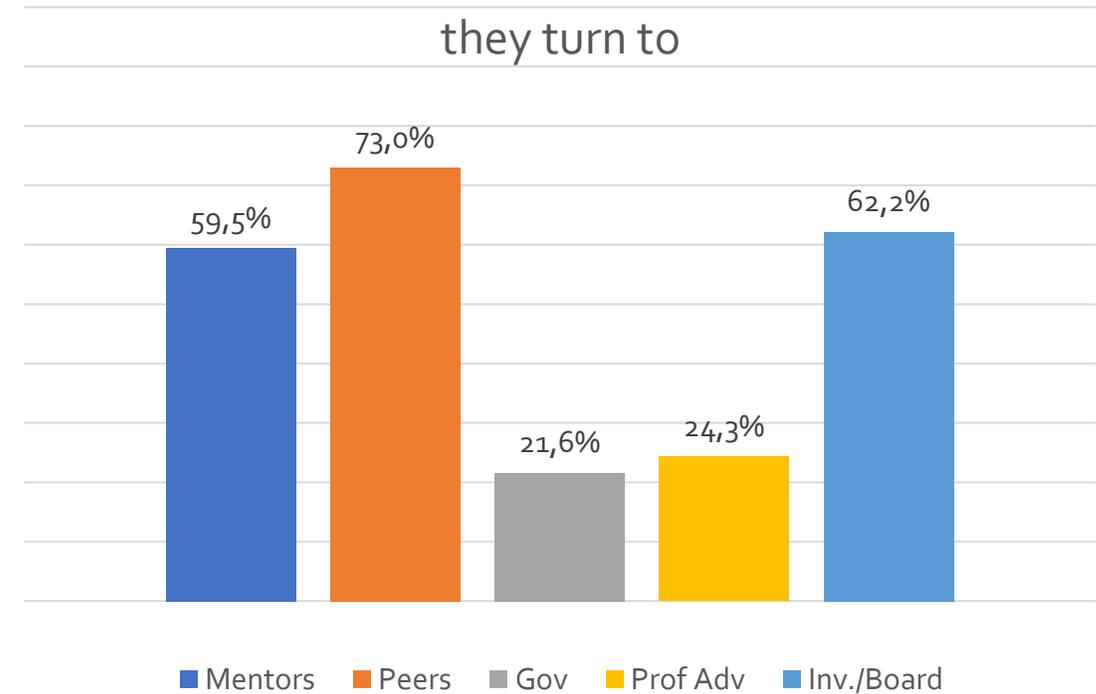
Top 5 countries: US, China, Germany, France, Singapore

UK Scale-ups – Key issues

Key issues during expansion



Whom they turn to



75% believe that access to Tech Hubs abroad would help them grow faster.

BUILDING A NETWORK OF NETWORKS

DIT – Trade missions

London & Partners – Business Opps

TECH CITY – Ecosystem bridges



ADVANTAGEOUS REGULATORY ENVIRONMENT

1. **Seed Enterprise Investment Scheme (SEIS & EIS)**

2. **R&D Tax Credits: fueling innovation**

3. **Visas: Entrepreneurs' Visa, Tech Nation Visa**

4. **Corp Tax: 17% (joint lowest in the G20)**

5. **FCA – FinTech Delivery Panel and FCA Sandbox**

6. **Payment Services Directive (PSD2)**

HMRC's objectives

- Policy responses to a perceived **market failure**
- Provision of risk capital for **UK growth companies**
- Encourage **formal and private investors** to provide greater sums of seed, start-up and growth risk capital
- Altering the nature of the **risk-return ratio** in favour of equity investors

	SEIS	EIS
Max investment p.a.	100k GBP	1 Mn GBP
Tax relief	50%	30%
Holding period	3 years	3 years
Carry back	1 year	1 year
CGT	Exempt after 3 yrs.	Exempt after 3 yrs.

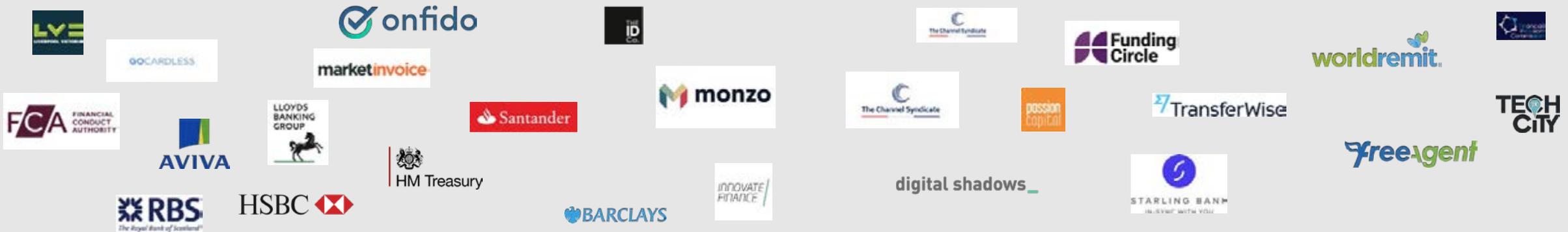
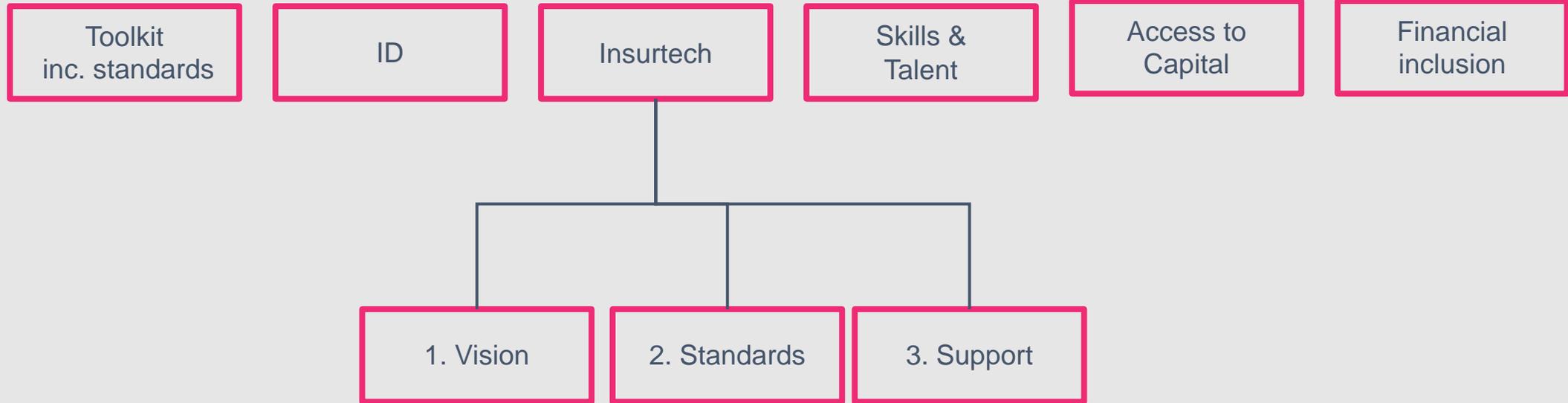
SEIS - Seed Enterprise
Investment Scheme

&

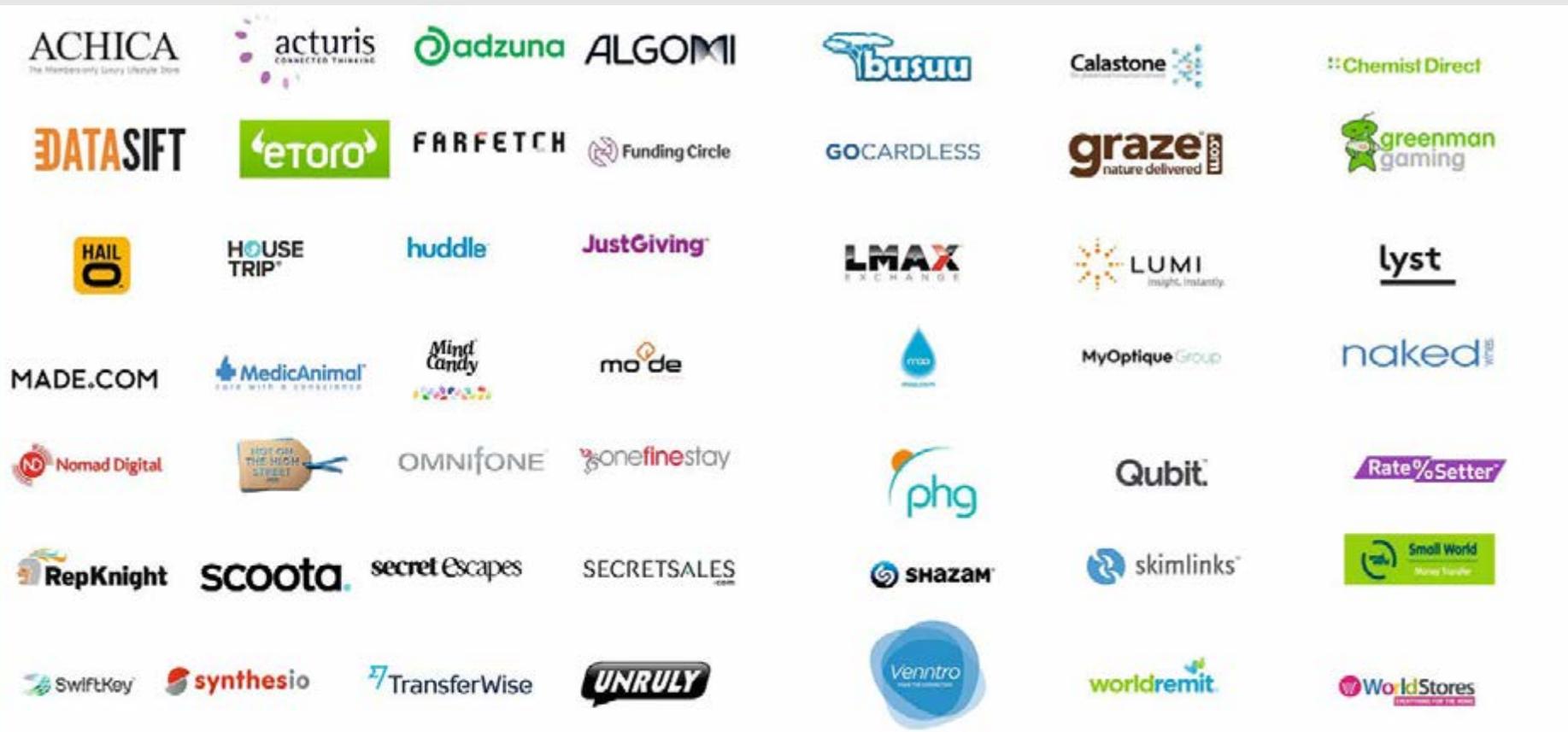
EIS Enterprise
Investment Scheme

Regulatory and Industry Collaboration

Fintech Delivery Panel



GOOD CONDITIONS START GREAT COMPANIES



In the last 48 months...

£5.3 Bn RAISED

In 36 ROUNDS

+ £1.18 Bn RAISED FROM 4 IPOs

+ 9 ACQUISITIONS

Alumni Future Fifty companies:



The logo for CATAPULT, featuring the word in a bold, red, sans-serif font.

- 10 DEV CENTERS ACROSS THE UK
- 2,473 Industry Colabs
- 2,851 SMEs supported

The logo for TECH CITY UK, with 'TECH' and 'CITY' in large, bold, black letters, and 'UK' in a smaller font inside a teal location pin icon.

- Corporate Innovation and Big Bets
- Open innovation programmes for complex challenges

The logo for DIGITAL GREENWICH, featuring a stylized 'dg' monogram followed by the text 'DIGITAL GREENWICH' in a clean, sans-serif font.

- Smart City / Infrastructure
- Incubator and testbed

CREATING
OPPORTUNITY FOR
OPEN INNOVATION
AND INDUSTRY
COLLABORATION

A small version of the TECH CITY UK logo in the bottom right corner.

BUILDING A SUSTAINABLE ECOYSYSTEM, DRIVING COLLABORATION AND GLOBAL AMBITION

